

## Message Text

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71

ORIGIN SS-15

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FM SECSTATE WASHDC

TO AMEMBASSY CANBERRA PRIORITY

C O N F I D E N T I A L STATE 192076

TODEP 32

FOL RPT KHARTOUM 2290 ACTION SECSTATE 03 AUG QUOTE

O N F I D E N T I A L KHARTOUM 2290

FOR DEPUTY SECRETARY ROBINSON FROM BREWER

E.O. 11652: GDS

TAGS: BPRO, BTIO, SU

SUBJECT: NIMEIRI INTEREST IN US-SUDAN BUSINESS COUNCIL

1. ALLIS-CHALMERS BOARD CHAIRMAN DAVE SCOTT, NOW HERE WITH TEAM EXAMINING POTENTIALITIES FOR COMPANY'S OPERATIONS, HAS ASKED ME REPORT TO YOU HIS CONVERSATION AUGUST 2 WITH PRESIDENT NIMEIRI RE US-SUDAN BUSINESS COUNCIL. PURSUANT YOUR CONVERSATION WITH HIM, SCOTT TOLD NIMEIRI THAT YOUR REACTION TO ORIGINAL SUDANESE SUGGESTION HAD BEEN POSITIVE AND YOU FELT THIS WAS SOMETHING WHICH SHOULD BE LOOKED INTO. NIMEIRI WAS DELIGHTED AND ASKED HOW SUDANESE SHOULD NOW PROCEED. SCOTT TOLD HIM SUDANESE FOREIGN MINISTRY SHOULD CONTACT STATE DEPARTMENT, SINCE UMBRELLA GOVT-GOVT AGREEMENT NO DOUBT NEEDED. NIMEIRI, AT THIS POINT, TURNED TO MINED MANSOUR KHALID AND ORDERED: "CALL DENG" (EX-SUDANESE AMBASSADOR IN WASHINGTON WHO STILL THERE TO  
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FOLLOW UP ISSUES RAISED DURING NIMEIRI'S VISIT).

2. SCOTT ACCORDINGLY EXPECTS DENG WILL APPROACH YOU NEXT FEW DAYS RE NIMEIRI'S INTEREST IN ACTIVATING BUSINESS COUNCIL APPROACH WHICH HE TOLD SCOTT HE THOUGHT WOULD BE HELPFUL TO SUDANESE BUSINESS COMMUNITY IN ORIENTING THEIR AGRIBUSINESS NEEDS MORE TOWARDS AMERICAN EQUIPMENT AND METHODS. FOR THEIR PART, SCOTT BELIEVES AMERICAN FIRMS WOULD ALSO BE INTERESTED IN AND SUPPORTIVE OF SUCH APPROACH WHENEVER DEPARTMENT CONSIDERS THAT TIMING RIPE.

3. COMMENT: ALLIS WILL OPEN SMALL OFFICE HERE SHORTLY BUT HAS NOT SO FAR BEEN WILLING ACCEDE TO GOS URGING TO ESTABLISH MANUFACTURING OR ASSEMBLY PLANT FOR AGRICULTURAL EQUIPMENT. IT WAS LEFT THAT ALLIS WOULD "CONSIDER" POSSIBILITY. SUDANESE NEVERTHELESS EVIDENTLY PLEASED WITH WHAT ALLIS WILLING TO DO BUT WOULD WELCOME GREATER EVIDENCE PRIVATE SECTOR SUPPORT FROM WEST, PARTICULARLY IN WAKE LAST MONTH'S ABORTIVE COUP. THEY NO DOUBT SEE BUSINESS COUNCIL APPROACH AS HELPING CONTRIBUTE TO THIS END.

4. IN CONNECTION FOREGOING, I WILL BE ON CONSULTATIONS IN DEPT BEGINNING AUGUST 6 SHOULD ANY FOLLOW-UP BE DESIRED.  
BREWER

UNQUOTE KISSINGER

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